

Great new benefits for RDA members with our *Members Premium Package*

As a member of your state or territory Rural Doctors Association, you are directly helping your association and RDAA to advocate strongly on behalf of rural doctors and the communities they serve. We greatly value your membership and the essential financial support it brings.

To provide even more value for your membership, RDAA now has a *Members Premium Package* which includes substantial discounts (available only to RDA members) on a wide range of products and services. While the benefits available to our members will continue to grow, here's what we are currently offering.

Please note that the participating organisations will contact RDAA to confirm your membership status prior to providing you with the member discount.



Westpac Banking Corporation

RDA members can receive a discount on the standard EFTPOS rate when they bill patients through the EFT-POS system. For further information contact Merchant Business Solutions on tel: 1800 029 749.

RDA members, together with other doctors, are also able to access the Westpac Medical Practitioner Loan Package, which offers a substantially lower interest rate for a variety of loan products.

To find out more, contact Senior Business Banker, David Jamieson, on tel: (02) 6275 5163 or Business Banking Manager, Belinda Bell, on tel: (02) 6275 5217.

Westpac is a generous sponsor of RDAA's annual Rural Doctor of the Year Award, Rural Registrar of the Year Award, and Medical Student of the Year Award.



Driza-Bone outdoor wear

Driza-Bone is offering RDA members 50% off the recommended retail price of a wide variety of its iconic shirts, pants, knits, oilskins, vests, field coats, hats and t-shirts, as well as its new Merino range of clothing. You can also elect to have the RDAA logo embroidered onto your new clothing for a small fee.

To see the range of clothing on offer to RDA members at this exceptional price, visit www.rdaa.com.au (go to Member Discounts and Members Premium Package). And to make your order, contact Carol Glisson on tel: (07) 8807 1555 or email: cglisson@drizabone.com.au. Standard delivery rates apply.



Ord Minnett stockbroking and financial planning

Want to invest in some stocks or get some financial planning advice? Ord Minnett, a leading national wealth management group, is providing RDA members with a variety of heavily discounted services. RDA members can enjoy:

- brokerage rates of \$60 per trade or 0.5% (whichever is greater) for Funds Under Management trades provided by Ords (normally \$100 per trade or 0.8%)
- brokerage rates of \$80 per trade or 0.5% (whichever is greater) for the No Funds Under Management trades provided by Ords (normally \$100 per trade or 1.0%)
- a one-on-one market and investment briefing over the phone with an Ords advisor, including emailed information outlining full market news and stocks to watch
- complete access to Ords' research, including weekly, monthly and online research updates (available after your first trade)
- online access to your Ords account (available after your first trade)
- access to initial public offers, raisings and placements made available through Ords
- free email updates on initial public offers, placements, and Ords and JP Morgan corporate offers (there's no need to trade first in order to receive these updates, but an account must be set up prior to receiving any IPO updates)
- access to regular Ords online investment briefings and (depending on interest) regional investment briefings

For more information or to take up these offers, contact Rupert Hadlow at Ord Minnett on tel: 1800 806 672 or email: rhadlow@ords.com.au. And learn more about Ord Minnett at www.ords.com.au.



Health Legal lawyers

Health Legal is a boutique law firm providing legal advice and assistance to the medical and health sector. The Health Legal team specialises in providing litigation, legislative compliance, contracting, training and medico-legal advisory services.

RDA members are eligible to receive:

- a 7% discount on legal services and staff training on legal issues (such as patient confidentiality, consent, duty of care, attending the Coroners Court, introduction to contract law *etc*) provided by Health Legal
- discounts of between 15% and 25% on standard form agreements developed by Health Legal, covering issues such as leases, letters of appointment for staff and service agreements

For more information on this offer, contact Natalie Franks, Principal of Health Legal, on tel: (03) 9861 4001 or email: natalie.franks@healthlegal.com.au. Further information on Health Legal can also be found at www.healthlegal.com.au.

MEDIPROTECT

MEDIPROTECT insurance brokers

Need an insurance package that is best suited to you and your practice? MEDIPROTECT insurance brokers can assist!

Since its establishment in 1999, MEDIPROTECT has become a market leader in innovative insurance solutions for health professionals, medical and affinity groups. A commitment to these markets has seen the company develop unique products such as commercial and office packages for medical practices, dental practices and day surgeries. MEDIPROTECT also offers a comprehensive choice of medical liability and professional risk covers.

MEDIPROTECT is now offering RDA members a 10% discount on its:

- Health Professional Plus insurance package—this policy is a property and business package designed specifically for the healthcare profession. It offers Health Professionals flexibility and economical premiums without the loss of cover and benefits.

RDA member benefits • Winter 2007

- General Practice Staff and Entity Professional Risks insurance package—this cover protects the business entity and GP practice staff from liability claims for compensation. There are various levels of indemnity available and rural practices can automatically receive discounted premiums due to their location and lower risk indicators.

For more information or to take up this offer, contact Caroline Holland at MEDIPROTECT on tel: 1800 177 163 or email: caroline@imga.com.au (please mention that you are an RDA member). Further information on MEDIPROTECT can be found at www.imga.com.au.



Accommodation at Quest Serviced Apartments

Since its inception nearly 20 years ago, Quest has become Australasia's largest and most successful operator in the serviced apartment sector. Quest now has a network of more than 100 strategically located serviced apartment complexes across Australia, New Zealand and Fiji.

Those staying at Quest enjoy spacious, stylishly appointed and well-serviced apartments, all of which are of a 4 to 4.5 star standard.

[see more information on Quest discounts over the page](#)

Manly, NSW. Photo courtesy Quest Serviced Apartments



Quest is offering RDA members discounted rates at the following selection of properties:

NSW

Quest Cronulla Beach, Sydney
Quest Grande Esplanade, Manly, Sydney
Quest Newcastle
Quest Wagga Wagga
Quest Wollongong

Queensland

Quest on Story Bridge, Kangaroo Point, Brisbane
Quest Spring Hill, Brisbane
Quest Caloundra

South Australia

Quest on King William, Adelaide
Quest on Sturt, Adelaide

Tasmania

Quest Launceston

Victoria

Quest on Bourke, Melbourne
Quest Brighton, Melbourne
Quest Docklands, Melbourne
Quest Windsor, Melbourne
Quest St Kilda Bayside, Melbourne
Quest on St Kilda Rd, Melbourne
Quest Southbank, Melbourne
Quest on Dorcas, South Melbourne
Quest on Chapel, South Yarra, Melbourne
Quest Caroline South Yarra, Melbourne
Quest South Yarra Mews, Melbourne
Quest Phillip Island
Quest Oceanic, Phillip Island
Quest Warrnambool

Western Australia

Quest on James, Northbridge, Perth
Quest on Rheola, West Perth
Quest Harbour Village, Fremantle
Quest Margaret River

Bookings should be made direct to the properties—contact details for each participating property can be found at www.rdaa.com.au (go to Member Discounts) or at www.questapartments.com.au (go to About Quest and Our Properties).

Please note that standard corporate rates are available to RDA members at all remaining Quest properties.

RDAA also thanks Quest Grand Esplanade Manly for generously donating 2 free nights' accommodation for RDAA's membership prize-draw. See opposite page for further details.

Know a rural doctor who would benefit from becoming a Rural Doctors Association member? Get them to contact us! Becoming a member not only helps RDAA and the state and territory RDAs to continue our advocacy on key issues, it now also includes these great member-only benefits. Ring us toll-free on 1800 239 354 or email: membership@rdaa.com.au for more information on joining up.



Photo: Pawel Ahtel © 2003

Blue Water Escape eco-retreats and sailing charters

RDA members can now enjoy discounts on Blue Water Escape luxury eco-retreats and private sailing charters.

Based in Eden on the beautiful Sapphire Coast of NSW, Blue Water Escape offers a luxury 5 day retreat where you can relax and feel a stronger connection with nature and animals.

It offers opportunities to connect with marine animals such as whales and dolphins in their natural habitat, as well as horses! Over the 5 days, unique sea adventures are blended with natural therapies. The experience takes place against a backdrop of the awesome and rugged beauty of the Sapphire Coast. Accommodation is at the Seahorse Inn, a luxurious beachfront hotel situated on the shores of Twofold Bay, which commands stunning views across the bay to Eden.

RDA members can receive a 10% discount on all the luxury eco-retreats provided by Blue Water Escape, including the *Summer eco spirit*, *Sailing with whales* and *Autumn eco spirit* retreats. These retreats normally cost \$1495 per person.

RDA members can also receive a 10% discount on all private sailing charters provided by Blue Water Escape. These range from 3 to 3½ hours, and normally cost between \$330 (for a special private charter for a couple) to \$550 (ideal for two families or a group of up to 10 friends). Private charters undertaken in spring include whale watching, and all charters include light food, sparkling wine (tea and coffee instead for the spring whale watching charters), relaxing music and an experienced crew.

For more information or to make a booking, contact Natalie and John Houghton on tel: (02) 6496 3355 or email: info@bluewaterscape.com.au. Further information can also be found at www.bluewaterscape.com.au.



QANTAS Club membership

RDA is now offering discounted QANTAS Club membership for RDA members (note that this is dependent on sufficient member interest, as a minimum number of members applies for the scheme to be operational).

The benefits of QANTAS Club membership include access to over 250 domestic and international QANTAS Club and affiliated airline lounges worldwide; complimentary membership of the QANTAS Frequent Flyer program; priority reservations and waitlisting; priority seating preferences; and dedicated airport check-in lanes. More information on the benefits of QANTAS Club membership can be found at www.qantas.com.au/info/flying/qantasClub/index.

As a member of the RDA Qantas Club scheme, RDA members can receive substantial discounts on the usual QANTAS Club membership rates. These discounted rates are \$485 for a one year membership and one-off joining fee (a saving of \$200 on the usual cost) or \$700 for a two year membership and one-off joining fee (a saving of \$270). Partner membership is also available at \$385 for one year or \$550 for two years.

To express your interest in participating in RDA's Qantas Club scheme, contact Patrick Daley or Linda Huf on tel: (02) 6273 9303, or email: membership@rdaa.com.au.

Free advertising for RDA members

RDA is offering free space on its website for RDA members who wish to advertise vacancies in their practice (the cost to non-members is \$220 per month). The Rural Health Vacancies page can be found at www.rdaa.com.au and a

link is provided to the page in each edition of RDA's fortnightly member e-bulletin, *RuralDoc.com*. To place your free advert, contact Patrick Daley on tel: (02) 6273 9303 or email: media@rdaa.com.au.

Access to RDA's online legal library

Over the coming months, RDA will be developing an online legal library in the Members Only section of www.rdaa.com.au to provide summaries of legal cases which have relevance to medical practice and particularly rural practice. The summaries are being provided by Health Legal. Watch this space at www.rdaa.com.au.

Access to RDA's information products

As an RDA member, you will continue to receive:

- RDA's member-only magazine, *Rural Pulse*
- our fortnightly member e-bulletin, *RuralDoc.com*
- regular e-updates when key issues arise, major announcements are made, RDA media releases are issued, or feedback is sought from members (this service is available to RDA members who have provided us with their email address rather than their fax number—to provide your email address, please contact Linda Huf on tel: (02) 6273 9303 or email: office@rdaa.com.au)
- RDA's *Rural Roundup* newsletter, sent to all rural doctors across Australia
- and of course, you will still continue to enjoy all the benefits that are provided by your state or territory RDA, as well as the high-level representation that the RDAs and RDA under-take on your behalf with governments, their departments and other stakeholders at the state and federal levels.

Rural Doctors Association membership... great value for money!

Need a holiday?

Make sure you're a member of your state or territory Rural Doctors Association on 15 November 2007 and you will go in the draw to win 2 nights accommodation at the Quest Grand Esplanade, Manly Beach, NSW.

Thanks to Quest Grand Esplanade at Manly, one lucky RDA member will get to stay free at this quality property while enjoying all that one of Sydney's premier beach suburbs can offer.

RDA will advise all members of the winner of the prize in the next edition of *Rural Pulse*. Note that you must be a full paying RDA member to be eligible for the draw (ie. not a 'first year free' or student member). Good luck...and thanks for supporting your Rural Doctors Association!

See page 2 for more great discounts for RDA members at selected Quest Serviced Apartments around Australia.

